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Introduction

Financial Planning is a process to help you reach both your Financial Goals and Objectives.

This report is aimed at addressing Risk and Investment Planning Events. There are no guarantees in life and only through proper planning and a focussed approach can we ensure that you are covered for all Risk and Investment needs.

I have based my advice, comments and reports on the fact-finding information and planning priorities that you provided, and I have prepared this plan specifically to meet your needs and circumstances.

Please make sure that all the personal and financial information is accurate. If some information needs adjusting, please contact me immediately so that I can modify the report accordingly. You can also contact me to discuss your concerns if you are uncomfortable with any elements of my plan or would like more information.

This analysis is based on your current financial and personal situation. As your circumstances or goals may change over time, it is important that we regularly review your situation to make sure that we continue to move you closer to your goals and objectives.

You have taken the first step towards empowering yourself on your life's financial journey.

Your Financial Planning Events

You indicated that the following events are important to you:

- Risk Planning you selected the following options for Nick: Death, Disability and Dread Disease
- Risk Planning you selected the following options for Lynn: Death, Disability and Dread Disease
- Retirement Planning you selected to retire at the following ages: Nick age 65 and Lynn age 65
- Education Planning for your child.

The planning and advice provided is therefore limited to the above stated objectives. As a result, there may be limitations in respect of financial planning areas falling outside your objectives. It is strongly advised that these areas be analysed in order to appropriately assess your financial situation and quantify any potential exposure to risk.

Executive Summary

The following is an executive summary of your financial planning needs, based on the information you provided.

Risk (Scenario: Test FNA Dated: 1 June 2022 09:46:19)

Taking into consideration the Provisions, Requirements, Income and Expenditure, the following additional cover is required:

| Death cover for Nick | 17,917,670 |
|------------------------------|------------|
| Disability cover for Nick | 23,694,598 |
| Dread Disease cover for Nick | 1,519,800 |

Death cover for Lynn18,113,310Disability cover for Lynn26,503,850Dread Disease cover for Lynn1,000,000

Retirement (Scenario: Website Plan Dated: 31 May 2022 @ 16:49:19)

Your Current capital provision indicated as available at retirement will be
(Recommended (Disposed Assets), Investment Assets and Policies and Living Annuity Capital)

35,019,804 Future Value

Taking in consideration your Expenses and Objectives, you would still need the 56,322,238 Future Value following Additional capital value at retirement(FV) to meet your needs.

Education (Scenario: Web Education Dated: 31 May 2022 @ 16:53:19)

You have selected to review your Education Planning to ensure that you

- Are able to provide for the following Education expenses
- Understand any shortfalls that may currently exist and how to address them

Capital need for Total Education Funding 5,405,315
Lumpsum investment needed today to cater for the Total Education Funding 2,343,195
required *

^{* (}After taking into consideration the existing provision and cost over the term)

| RISK AND ESTATE PLANNING |
|---|
| Financial Needs Analysis with regard to life cover, disability and dreaded disease. Estate Expenses highlights any shortcomings identified during the analysis. |
| |
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Risk FNA

(Scenario: Test FNA Dated: 1 June 2022 09:46:19)

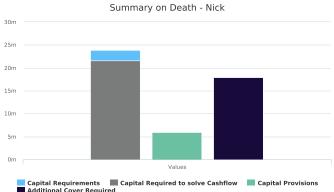
Assumptions

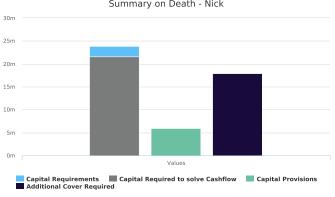
| CPI Marital Status used for Calculations Effective Annual Cost Executors Fees Levy (excluding VAT) | | | Married (AN | 6.00% C With Accrual) 3.00% 3.50% |
|--|-------------------|---------------------------------------|------------------|--|
| | | Nick | | Lynn |
| Risk Profile Bequeath Entire Estate to Partner Economic Assumptions Annuity Rate CPI Indexation - Annuity Rate | Moderately Aggres | ssive (12.57%) Yes 7.00% Yes | Moderately Aggre | rssive (12.57%) Yes 7.00% Yes |
| | Planning Term | Till Age | Planning Term | Till Age |
| Death | 58 | 90 | 51 | 83 |
| Disability | 51 | 83 | 58 | 90 |
| Dread Disease | 51 | 83 | 58 | 90 |

Expenses and/or Objectives

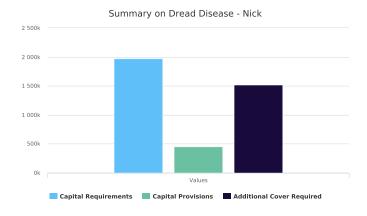
| Expenses and Objectives for Nick | | | | | | the Event of Disease, Imp=Imp | |
|--|--------------------------------|------------------------|-------------------------------|-----------------|----------------|--------------------------------|----------|
| Description | Amount | Escalation | Frequency | Death | Dis | Dread | Imp |
| Expenses Living Expenses Severe Illness Emergency Fund (No Objectives captured for Nick) | 840,000 1,000,000 | 6.00% 6.00% | Every Year One-off | 80% 0% | 100% 0% | 0% 100% | - |
| European and Objectives for Lunn | | | | | | | |
| Expenses and Objectives for Lynn | | | | | | the Event of Disease, Imp=Imp= | |
| Description | Amount | Escalation | Frequency | | | Disease, Imp=Imp: Dread | |
| | Amount 840,000 1,000,000 | Escalation 6.00% 6.00% | Frequency Every Year One-off | (Dis=Disability | y, Dread=Dread | Disease, Imp=Imp | airment) |

Summary Financial Position - Nick





Summary on Disability - Nick Capital Requirements Capital Required to solve Cashflow Capital Provisions Additional Cover Required



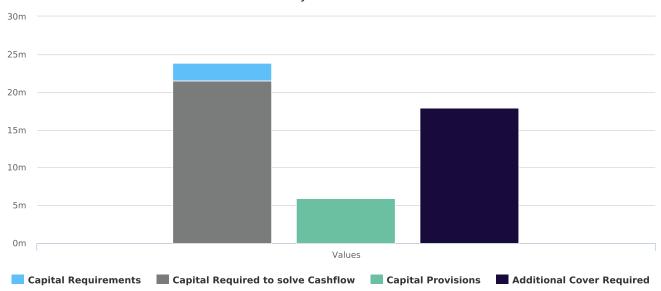
Death

| Capital requirement Capital provisions | | 2,315,313 5,950,000 |
|---|----------------|------------------------------|
| Capital Position | Surplus | 3,634,688 |
| Capital Required to Solve Cash Add Capital Shortfall Less Capital Surplus | flow Shortfall | 21,552,358 0 3,634,688 |
| Additional Cover Required | | 17,917,670 |

| Disability | | |
|---|----------------|-------------------------------------|
| Capital requirement Capital provisions Capital Position | Surplus | 1,982,800 3,650,000 1,667,200 |
| Capital Required to Solve Cash Add Capital Shortfall Less Capital Surplus | flow Shortfall | 25,361,798 0 1,667,200 |
| Additional Cover Required | | 23,694,598 |

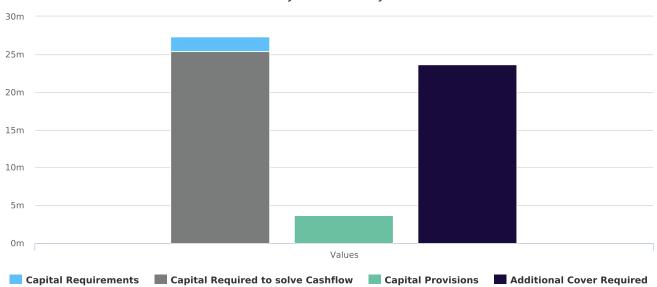
| Dread Disease | | |
|--|-----------------|-----------------------------------|
| Capital requirement Capital provisions Capital Position | Shortfall | 1,969,800 450,000 1,519,800 |
| Capital Required to Solve Cas Add Capital Shortfall Less Capital Surplus | hflow Shortfall | 0 1,519,800 0 |
| Additional Cover Required | | 1,519,800 |

Summary on Death - Nick



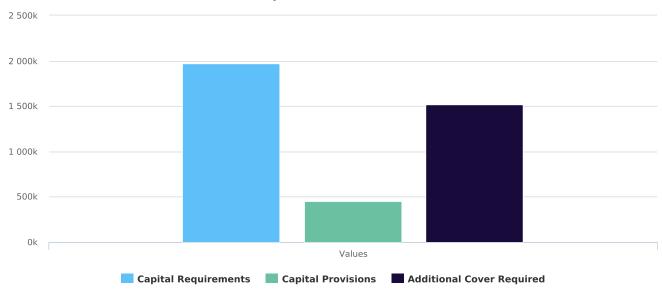
| Capital Position | | | Cashflow Position |
|---|----------------------------------|-------------------------------------|--------------------------|
| Provisions (A) | 5,950,000 | Capital to Solve Cashflow Shortfall | 21,552,358 |
| Disposable Assets | 500,000 | Add: Capital Shortfall | 0 |
| Retirement Fund Lump sums | 450,000 | Less: Capital Surplus | 3,634,688 |
| Existing Cover Accrual Claim | 5,000,000 0 | | |
| Requirements (B) | 2,315,313 | | |
| Liabilities to Clear | 1,900,000 | | |
| Upfront Capital Expenditure | 0 | | |
| Estate Duty Executor's/Master's Fees Other Estate Fees and Expenses Capital Gains Tax Other | 0 530,250 0 36,000 0 | | |
| Surplus | 3,634,688 | Total Additional Cover Required | 17,917,670 |

Summary on Disability - Nick



| Capital Position | | | Cashflow Position |
|-----------------------------|-----------|-------------------------------------|-------------------|
| Provisions (A) | 3,650,000 | Capital to Solve Cashflow Shortfall | 25,361,798 |
| Disposable Assets | 500,000 | Add: Capital Shortfall | 0 |
| Retirement Fund Lump sums | 150,000 | Less: Capital Surplus | 1,667,200 |
| Existing Cover | 3,000,000 | | |
| Requirements (B) | 1,982,800 | | |
| Liabilities to Clear | 1,900,000 | | |
| Upfront Capital Expenditure | 0 | | |
| Capital Gains Tax | 82,800 | | |
| Other | 0 | | |
| Surplus | 1,667,200 | Total Additional Cover Required | 23,694,598 |

Summary on Dread Disease - Nick

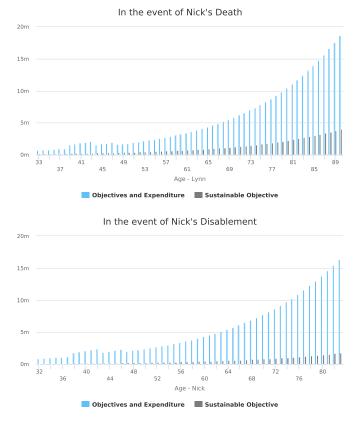


| Capital Position | | | Cashflow Position |
|-----------------------------|-----------|-------------------------------------|-------------------|
| Provisions (A) | 450,000 | Capital to Solve Cashflow Shortfall | 0 |
| Disposable Assets | 150,000 | Add: Capital Shortfall | 1,519,800 |
| Retirement Fund Lump sums | 0 | Less: Capital Surplus | 0 |
| Existing Cover | 300,000 | | |
| Requirements (B) | 1,969,800 | | |
| Liabilities to Clear | 950,000 | | |
| Upfront Capital Expenditure | 1,000,000 | | |
| Capital Gains Tax | 19,800 | | |
| Other | 0 | | |
| Shortfall | 1,519,800 | Total Additional Cover Required | 1,519,800 |

Full Needs

| Requirements - Nick | Death | Disability | Dread Disease |
|------------------------------------|-------------------|-------------------|------------------|
| Capital Position | | | |
| Provisions | 5,950,000 | 3,650,000 | 450,000 |
| > Disposable Assets | 500,000 | 500,000 | 150,000 |
| > Retirement Fund Lump Sums | 450,000 | 150,000 | 0 |
| > Existing Cover | 5,000,000 | 3,000,000 | 300,000 |
| Requirements | 2,315,313 | 1,982,800 | 1,969,800 |
| > Liabilities to clear | 1,900,000 | 1,900,000 | 950,000 |
| > Upfront Capital Expenditure | 0 | 0 | 1,000,000 |
| > Total Estate Expenses | 415,313 | | |
| > Other | 0 | 82,800 | 19,800 |
| Capital Surplus/Shortfall | 3,634,688 | 1,667,200 | -1,519,800 |
| Cashflow Position | | | |
| Capital Required to solve Cashflow | 21,552,358 | 25,361,798 | 0 |
| Cover Required | | | |
| Capital Required to solve Cashflow | 21,552,358 | 25,361,798 | 0 |
| Add: Capital Shortfall | 0 | 0 | 1,519,800 |
| Less: Capital Surplus | 3,634,688 | 1,667,200 | 0 |
| Total Additional Cover Required | 17,917,670 | 23,694,598 | 1,519,800 |
| > Proposed Income Protection | No | No | |
| Projection Funding Period | Age LE (Lynn: 90) | Age LE (Nick: 83) | Age LE (Nick: 83 |

Sustainable Objective - Nick



No Chart Available

Death

| What you need What you have | | 56,000 12,090 |
|--|-----------|------------------|
| Monthly Surplus/Shortfall | Shortfall | 43,910 |
| Additional Capital Needed to Fulfil your Requirement | | 17,917,670 |

| Disability | | |
|-------------------------------------|--------------|-------------|
| | | |
| What you need | | 70,000 |
| What you have | | 7,513 |
| Marath ha Occurs has 10 has 115 all | Ob a set all | 00.407 |
| Monthly Surplus/Shortfall | Shortfall | 62,487 |
| | | |
| Additional Capital Needed | | 23,694,598 |
| to Fulfil your Requirement | | 20,00 .,000 |
| | | |
| | | |

| Dread Disease | |
|--|-----------|
| What you need What you have | 0 |
| Monthly Surplus/Shortfall | 0 |
| Additional Capital Needed to Fulfil your Requirement | 1,519,800 |

Capital Gains Tax

Any Asset that will be liquidated triggers a Capital Gains Event. The following tables show what the CGT liability will be as well as the detail that is used in determining the base cost of the asset.

| CGT - Nick | | | | | | | | |
|-----------------------|------------------|-------------------|-------------|-----------|--------------|-------------------|-------------------------|-------------------|
| Effective CGT Rate | 18.00% | | | | | | | |
| | | | | | | | 0.1.75 | |
| CGT Assets | Acquisition Date | Method | Base Cost | Proceeds | Gain (Death) | Gain (Disability) | Gain (Dread Disease) | Gain (Impairment) |
| Primary Residence | 31/05/2022 | Total Expenditure | 0 | 3,250,000 | 0 | 0 | 0 | 0 |
| Motor Vehicle | 01/06/2022 | Total Expenditure | 0 | 350,000 | 350,000 | 350,000 | 0 | 0 |
| Old Mutual TFSA | 01/06/2022 | Total Expenditure | 0 | 150,000 | 150,000 | 150,000 | 150,000 | 0 |
| | | | | | | | | |
| | | | Total Gains | | 500,000 | 500,000 | 150,000 | 0 |
| | | | Exclusions | | 300,000 | 40,000 | 40,000 | 40,000 |
| | | | Annual | | 300,000 | 40,000 | 40,000 | 40,000 |
| | | | | | | | | |
| | | | CGT Payable | | 36,000 | 82,800 | 19,800 | 0 |

Estate Expenses

The following is a Summary of your Estate expenses in the event of your death:

| Estate Expenses - Nick | | |
|---|-----------|------------|
| Estate Bequeathed to Partner | | |
| Estate Bequeatives to Farmer | Nick | Lynn |
| Property | 133011 | |
| Assets | 4,250,000 | 3,750,000 |
| Limited Rights | 0 | 0 |
| Policies payable to Estate | 5,000,000 | 0 |
| Unapproved Retirement Fund Benefits | 0 | 3,600,000 |
| Enhancement in Partners Estate | | 7,884,688 |
| Total Property | 9,250,000 | 15,234,688 |
| Deductions | | |
| Executors/Masters Fees | 379,313 | 475,296 |
| Other Fees and Expenses | 0 | 0 |
| Capital Gains Tax | 36,000 | 936,000 |
| Liabilities | 950,000 | 950,000 |
| Assets Bequeathed to Partner | 4,250,000 | , |
| Total Deductions | 5,615,313 | 2,361,296 |
| Net Estate before Division | 3,634,688 | 12,873,391 |
| Net Estate to Partner | 3,634,688 | 0 |
| Net estate | 0 | 12,873,391 |
| Less: Abatement | 3,500,000 | 3,500,000 |
| Less: Unused Spousal Abatement | 0 | 3,500,000 |
| Dutiable Estate | 0 | 5,873,391 |
| Estate Duty Payable | 0 | 1,174,678 |
| Calculate additional cover | | .,, |
| required to cover Estate Duty liability | No | |
| Sum of fees | 415,313 | 1,411,296 |
| Total Estate Expenses | 415,313 | 2,585,974 |

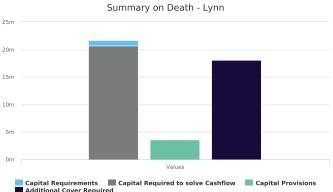
According to your bequest, the Enhancement to Partner Estate will be

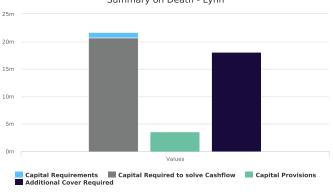
| Calculation of enhancement to Lynn's estate | |
|---|-----------|
| Net Estate to Partner | 3,634,688 |
| Partner Bequests | 4,250,000 |
| | |
| Net enhancement to Lynn's estate | 7,884,688 |
| | |
| | |

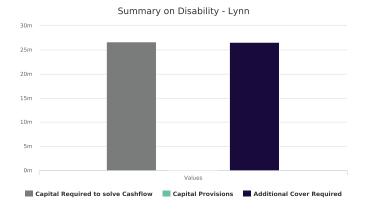
The following is the summary of the Residue calculation of your estate:

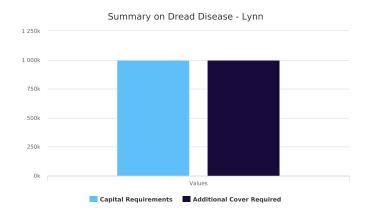
| Calculation of Residue | |
|-----------------------------|-----------|
| | |
| Net Estate (before residue) | 3,634,688 |
| | |
| | |
| Residue to Spouse (100%) | 3,634,688 |

Summary Financial Position - Lynn









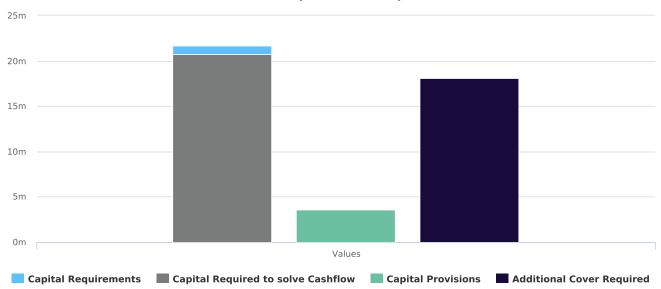
Death

| Capital requirement Capital provisions | | 1,008,938 3,600,000 |
|---|---------|------------------------------|
| Capital Position | Surplus | 2,591,063 |
| Capital Required to Solve Cashflow Shortfall Add Capital Shortfall Less Capital Surplus | | 20,704,373 0 2,591,063 |
| Additional Cover Required | | 18,113,310 |

| Disability | | |
|---|----------------|----------------------------|
| Capital requirement Capital provisions Capital Position | Surplus | 0 100,000 100,000 |
| Capital Required to Solve Cash Add Capital Shortfall Less Capital Surplus | flow Shortfall | 26,603,850 0 100,000 |
| Additional Cover Required | | 26,503,850 |

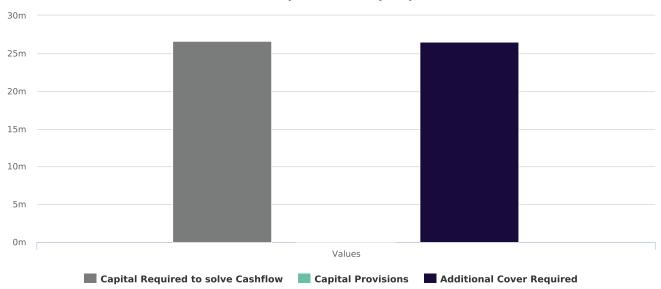
| Dread Disease | | |
|---|-----------|-----------------------------|
| Capital requirement Capital provisions Capital Position | Shortfall | 1,000,000 0 1,000,000 |
| Capital Required to Solve Cashflow Shortfall Add Capital Shortfall Less Capital Surplus | | 1,000,000 0 |
| Additional Cover Required | | 1,000,000 |

Summary on Death - Lynn



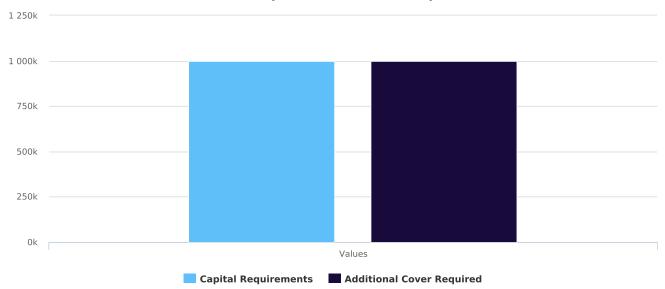
| Capital Position | | | Cashflow Position |
|---|-----------------------------------|-------------------------------------|-------------------|
| Provisions (A) | 3,600,000 | Capital to Solve Cashflow Shortfall | 20,704,373 |
| Disposable Assets | 0 | Add: Capital Shortfall | 0 |
| Retirement Fund Lump sums | 3,600,000 | Less: Capital Surplus | 2,591,063 |
| Existing Cover Accrual Claim | 0 0 | | |
| Requirements (B) | 1,008,938 | | |
| Liabilities to Clear | 0 | | |
| Upfront Capital Expenditure | 500,000 | | |
| Estate Duty Executor's/Master's Fees Other Estate Fees and Expenses Capital Gains Tax Other | 0 329,000 0 351,000 0 | | |
| Surplus | 2,591,063 | Total Additional Cover Required | 18,113,310 |

Summary on Disability - Lynn



| | | Cashflow Position |
|---------|--|---|
| 100,000 | Capital to Solve Cashflow Shortfall | 26,603,850 |
| 0 | Add: Capital Shortfall | 0 |
| 100,000 | Less: Capital Surplus | 100,000 |
| 0 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 0 | | |
| 100,000 | Total Additional Cover Required | 26,503,850 |
| | 0 100,000 0 0 0 0 0 | O Add: Capital Shortfall 100,000 Less: Capital Surplus 0 0 0 0 0 0 0 0 |

Summary on Dread Disease - Lynn



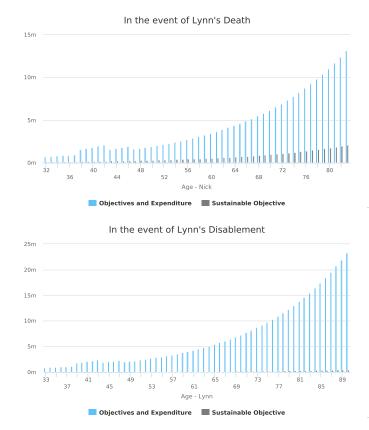
| Capital Position | |
|-----------------------------|-----------|
| Provisions (A) | 0 |
| Disposable Assets | 0 |
| Retirement Fund Lump sums | 0 |
| Existing Cover | 0 |
| Requirements (B) | 1,000,000 |
| Liabilities to Clear | 0 |
| Upfront Capital Expenditure | 1,000,000 |
| Capital Gains Tax | 0 |
| Other | 0 |
| | |
| Shortfall | 1,000,000 |

| | Cashflow Position |
|-------------------------------------|-------------------|
| Capital to Solve Cashflow Shortfall | 0 |
| Add: Capital Shortfall | 1,000,000 |
| Less: Capital Surplus | 0 |
| | |
| | |

Full Needs

| Requirements - Lynn | Death | Disability | Dread Disease |
|------------------------------------|-------------------|-------------------|-------------------|
| Capital Position | | | |
| Provisions | 3,600,000 | 100,000 | 0 |
| > Disposable Assets | 0 | 0 | 0 |
| > Retirement Fund Lump Sums | 3,600,000 | 100,000 | 0 |
| > Existing Cover | 0 | 0 | 0 |
| Requirements | 1,008,938 | 0 | 1,000,000 |
| > Liabilities to clear | 0 | 0 | 0 |
| > Upfront Capital Expenditure | 500,000 | 0 | 1,000,000 |
| > Total Estate Expenses | 508,938 | | |
| > Other | 0 | 0 | 0 |
| Capital Surplus/Shortfall | 2,591,063 | 100,000 | -1,000,000 |
| | | | |
| Cashflow Position | | | |
| Capital Required to solve Cashflow | 20,704,373 | 26,603,850 | 0 |
| Cover Required | | | |
| Capital Required to solve Cashflow | 20,704,373 | 26,603,850 | 0 |
| Add: Capital Shortfall | 0 | 0 | 1,000,000 |
| Less: Capital Surplus | 2,591,063 | 100,000 | 0 |
| Total Additional Cover Required | 18,113,310 | 26,503,850 | 1,000,000 |
| > Proposed Income Protection | No | No | |
| Projection Funding Period | Age LE (Nick: 83) | Age LE (Lynn: 90) | Age LE (Lynn: 90) |

Sustainable Objective - Lynn



No Chart Available

Death

| What you need What you have | | 56,000 8,956 |
|--|-----------|-----------------|
| Monthly Surplus/Shortfall | Shortfall | 47,044 |
| Additional Capital Needed to Fulfil your Requirement | | 18,113,310 |

| Disability |
|------------|
|------------|

| What you need What you have | | 70,000 1,499 |
|--|-----------|-----------------|
| Monthly Surplus/Shortfall | Shortfall | 68,501 |
| Additional Capital Needed to Fulfil your Requirement | | 26,503,850 |

Dread Disease

| What you need What you have | 0 0 |
|--|-----------|
| Monthly Surplus/Shortfall | 0 |
| Additional Capital Needed to Fulfil your Requirement | 1,000,000 |

Capital Gains Tax

Any Asset that will be liquidated triggers a Capital Gains Event. The following tables show what the CGT liability will be as well as the detail that is used in determining the base cost of the asset.

| CGT - Lynn | | | | | | | | |
|-----------------------|------------------|-------------------|----------------------|-----------|--------------|-------------------|-------------------------|-------------------|
| Effective CGT Rate | 18.00% | | | | | | | |
| | | | | | | | | |
| CGT Assets | Acquisition Date | Method | Base Cost | Proceeds | Gain (Death) | Gain (Disability) | Gain (Dread Disease) | Gain (Impairment) |
| Primary Residence | 31/05/2022 | Total Expenditure | 0 | 3,250,000 | 3,250,000 | 0 | 0 | 0 |
| | | | | | | | | |
| | | | Total Gains | | 3,250,000 | 0 | 0 | 0 |
| | | | Exclusions | | 1,300,000 | 40,000 | 40,000 | 40,000 |
| | | | Primary Residence | | 1,000,000 | 0 | 0 | 0 |
| | | | Annual | | 300,000 | 40,000 | 40,000 | 40,000 |
| | | | | | | | | |
| | | | CGT Payable | | 351,000 | 0 | 0 | 0 |

Estate Expenses

The following is a Summary of your Estate expenses in the event of your death:

| Estate Expenses - Lynn | | |
|---|-----------|------------|
| | | |
| Estate Bequeathed to Partner | | |
| | Lynn | Nick |
| Property | | |
| Assets | 3,750,000 | 4,250,000 |
| Limited Rights | 0 | 0 |
| Policies payable to Estate | 0 | 5,000,000 |
| Unapproved Retirement Fund Benefits | 3,600,000 | 0 |
| Enhancement in Partners Estate | | 5,891,063 |
| Total Property | 7,350,000 | 15,141,063 |
| Deductions | | |
| Executors/Masters Fees | 157,938 | 616,428 |
| Other Fees and Expenses | 0 | 0 |
| Capital Gains Tax | 351,000 | 846,000 |
| Liabilities | 950,000 | 950,000 |
| Total Deductions | | |
| Net Estate before Division | 5,891,063 | 12,728,635 |
| Net Estate to Partner | | |
| ivet Estate to Fartier | 3,031,003 | |
| Net estate | 0 | 12,728,635 |
| Less: Abatement | 3,500,000 | 3,500,000 |
| Less: Unused Spousal Abatement | 0 | 3,500,000 |
| Dutiable Estate | 0 | 5,728,635 |
| Estate Duty Payable | 0 | 1,145,727 |
| Calculate additional cover | U | 1,140,121 |
| required to cover Estate Duty liability | No | |
| Sum of fees | 508,938 | 1,462,428 |
| Juili of fees | 500,830 | 1,402,420 |
| Total Estate Expenses | 508,938 | 2,608,155 |

According to your bequest, the Enhancement to Partner Estate will be

| Calculation of enhancement to Nick's estate | |
|---|-----------|
| Net Estate to Partner | 5,891,063 |
| Net enhancement to Nick's estate | 5,891,063 |
| | |

The following is the summary of the Residue calculation of your estate:

| Calculation of Residue | |
|-----------------------------|-----------|
| | |
| Net Estate (before residue) | 5,891,063 |
| | |
| | |
| Residue to Spouse (100%) | 5,891,063 |

| RETIREMENT PLANNING |
|---|
| KETIKEWENT FEARMING |
| Financial Needs Analysis with regards to Pre Retirement phase. Retirement objectives highlight any shortcomings identified during analysis. |
| |
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| |

Retirement Planning (Scenario: Website Plan Dated: 31 May 2022 @ 16:49:19)

| Retirement Needs/Requireme | ents | | | |
|--|--|--|--|--|
| Expenses | Amount | Escalation | Frequency | From Age To Age |
| Living Expense Living Expenses | 840,000 | 6.00% | Every Year | Immediately Projection Age |
| Objectives | Amount | Escalation | Frequency | From Age To Age |
| Lifestyle Goals Overseas trip | 200,000 | 6.00% | Every 3 Years | Nick's Retirement Projection Age |
| Liabilities | Balance (PV) Term (months) | Interest Rate(pa) | Commence Repayment pa | Settle At Retirement |
| Interest and Capital Mortgage Bond - Nedbank Home loan | 1,900,000 236 | 11.00% | Immediately 236,447 | No |
| Existing Provisions | | | | |
| Income | Amount | Escalation | Frequency | From Age To Age |
| Employment Salary | 1,200,000 | 6.00% | Every Year | Nick's Retirement Nick's Retirement |
| Employment Salary | 840,000 | 6.00% | Every Year | Lynn's Retirement Nick's Retirement |
| Assets (Owner) | Value (PV) (Growth Rate) | Contribution (Escalation) | Age at Disposal | Capital Amount (FV) |
| Investment Assets | | | | |
| Cash in bank (Nick (50%) and Lynn (50%)) | 200,000 (5.00%) | 0 (6.00%) | Never | - |
| Old Mutual TFSA (Nick) | 150,000 (13.59%) | 36,000 (6.00%) | Nick's Retirement | 12,308,707 |
| Fixed Assets | 0.500.000 (0.000() | | N | |
| Primary Residence (Nick (50%) and Lynn (50%)) | 6,500,000 (6.00%) | | Never | - |
| Lifestyle Assets | | | | |
| Furniture (Nick (50%) and Lynn (50%)) Motor vehicle (Nick) | 800,000 (-10.00%) 350,000 (-10.00%) | | Never Never | - |
| Motor verilicie (Mick) | , | | Nevei | - |
| Totals for Assets | 8,000,000 | | | 12,308,707 |
| Investment Policies (Owner) | Value (PV) Growth Rate | Contribution Escalation | Age at Disposal | Capital Amount (FV) |
| Retirement Funds | Fund Value Return | Employee Contrib Employer Contrib Contribution Esc | Retirement Age (Lump Sum) Withdraw % Amount | Annuity Type Income |
| Defined Contributions | | | | |
| Pension Fund | 300,000 11.55% | 58,800 58,800 6.00% | Lynn's Retirement 33.33% 13,171,327 | Living 4.20% 1,106,391 |
| Retirement Insurance | | | | |
| Momentum RA - 3695 | 450,000 12.57% | 0 0 CPI | Nick's Retirement 33.33% 3,061,372 | Living 300,014 0 |
| Assumptions | | | | |

| Recommended Investment Owner | |
|------------------------------|--|
| Planning Phase | |

Joint Pre Retirement

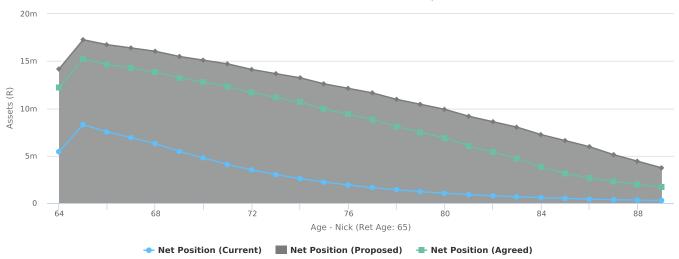
| | Nick | | Lynn |
|---|-----------------------|--------|-------------------|
| Life Expectancy | 83 | | Lynn 90 |
| Retirement Age | 65 | | 65 |
| Term To Retirement | 34 | | 33 |
| Term After Retirement | 24 | | 25 |
| Protected Till Age (Date) | 89 (01/03/2079) | | 90 (01/03/2079) |
| Recommended | , | | , |
| Pre-Retirement Recommended Investmen | t Type | | Discretionary |
| Fie-Nethement Necommended investment | туре | | Discretionary |
| | Profile | Return | EAC |
| Pre-Retirement | Moderately Aggressive | 12.57% | 3.00% |
| Post-Retirement | Moderately Aggressive | 12.57% | 3.00% |
| | | | / |
| Living Annuities Nick | Moderately Aggressive | 12.57% | 3.00% |
| Living Annuities Lynn | Moderate | 11.55% | 3.00% |
| Index Rates | | | |
| CPI | | | 6.00% |
| Medical Inflation (MI) | | | 10.00% |
| Average Monthly Earnings (AME) Increase | | | 7.00% |
| Shortfall Lending Rate | | | 0.00% |
| • | | | |

Retirement Position

| Your current position | | Cashflow (pm) | Capital (| Proposed/Current) |
|-----------------------|-------------|---------------|-------------|-------------------|
| What you need | | 76,769 (PV) | | 14,154,125 (PV) |
| What you have | | 36,750 (PV) | | 5,426,578 (PV) |
| Result | (Shortfall) | 40,019 (PV) | (Shortfall) | 8,727,547 (PV) |

Your Retirement Plan

Consolidated Position (Inclu Inv Assets, LA Capital) (PV) (SOP)



| | | Proposed | | Agreed |
|-------------------------------------|--------------------------------|---------------|--------------------------------|-----------|
| Capital required at Retirement (PV) | | 8,727,547 | | 8,727,547 |
| Pre-Retirement Investment Type | | Discretionary | Discretionary | |
| Lump Sum | Discretionary | 0 | Discretionary | 500,000 |
| Monthly Savings | Discretionary | 13,136 | Discretionary | 8,000 |
| | Escalation | 6.00% | Escalation | 6.00% |
| Effective Annual Cost (EAC) | | 3.00% | | 3.00% |
| Pre-Retirement Profile | Moderately Aggressive (12.57%) | | Moderately Aggressive (12.57%) | |
| Post Retirement Profile | Moderately Aggressive (12.57%) | | Moderately Aggressive (12.57%) | |
| Living Annuity Profile | Moderately Aggressive (12.57%) | | Moderate (12.57%) | |

Result of your Retirement Plan

Based on the agreed initial lumpsum and/or regular savings above

Agreed Capital Position

You will still have a Capital Shortfall of **12,707,951** (FV) at Retirement. This is equivalent to **1,969,191** (PV) today. Agreed Cashflow Position

You will now have 436,342 (FV) per month. This is equivalent to 67,614 (PV) today.

Retirement Funds Modelling

| Projection Details | | |
|-------------------------------|-------------------------------------|-------------------------------------|
| | Proposed | Agreed |
| Projection Time Frame | Life Expectancy (Nick 89 Lynn 90) | Life Expectancy (Nick 89 Lynn 90) |
| Retirement Age Nick | 65 | 65 |
| Retirement Age Lynn | 65 | 65 |
| Defined Contribution | | |
| Pension Fund | Proposed | Agreed |
| Maturity Age | Lynn's Retirement | Lynn's Retirement |
| Return % | 11.55% | 11.55% |
| EAC % | 3.00% | 3.00% |
| Employee Contribution | 58,800 | 58,800 |
| Employer Contribution | 58,800 | 58,800 |
| Contribution Escalation | 6.00% | 6.00% |
| Fund Value at Maturity | 39,513,981 | 39,513,981 |
| Amount or % to Withdraw | 13,171,327 | 33 |
| Annuity Type | Living | Living |
| Ann Purchase Amount | 26,342,654 | 26,342,654 |
| Income Amount or % Escalation | 1,106,391 | 1,106,391 |
| | n/a | n/a |
| Retirement Insurance | Drawaaad | Ammand |
| Momentum RA - 3695 | Proposed | Agreed |
| Maturity Age | Nick's Retirement | Nick's Retirement |
| Return % | 12.57% | 12.57% |
| EAC % | 3.00% | 3.00% |
| Premium (pa) | 0 | 0 |
| Investment Premium (pa) | 0 | 0 |
| Escalation | 6.00% | 6.00% |
| Fund Value at Maturity | 9,184,116 | 9,184,116 |
| Amount or % to Withdraw | 3,061,372 | 3,061,372 |
| Annuity Type | Living | Living |
| Ann Purchase Amount | 6,122,744 | 6,122,744 |

300,014

n/a

Income Amount or % Escalation

300,014

n/a

| EDUCATION FUNDING | |
|---|--|
| EDUCATION FUNDING | |
| Financial Needs Analysis with regards to Education Needs, highlights any shortcomings identified during analysis. | |
| | |
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Education Funding (Scenario: Web Education Dated: 31 May 2022 @ 16:53:19)

Costs of education at the different institutions.

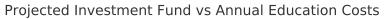
| Education Type and Institution | Start Age | End Age | Cost (pa) | Inflation |
|--|-----------------|----------|------------------|-----------|
| Lilly - 23/03/2014 (8) Primary - Umhlali Primary | 7 | 13 | 36,000 | EI |
| Secondary - Michaelhouse | 14 | 18 | 350,000 | EI |
| Tertiary - UCT Tertiary Board - UCT | 19 19 | 22 22 | 70,000 50.000 | EI CPI |
| remary board - oor | | | 30,000 | Oll |
| Total Education Funding Required | | | 5,405,315 | |
| Recommended Investment Owner | | | Nick | |
| Lumpsum needed today to cater for the Total edurequired * | ucation funding | | 2,343,195 | |

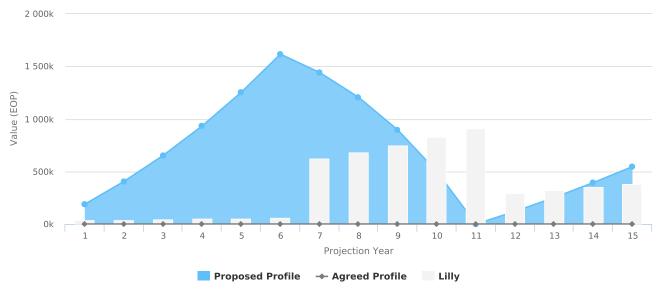
^{* (}After taking into consideration the existing provision and cost over the term)

My recommendations with regards to your existing investments and savings

There are no existing lump sum or regular savings investments.

Your Education Plan





| | Proposed | | Agreed | |
|----------------------------|--------------------------------|---------|------------------|-----------------|
| Additional Regular Savings | Amount | 17,995 | Amount | 0 |
| | Frequency | Monthly | Frequency | Monthly |
| | Escalation | CPI | Escalation | CPI |
| | EAC(Fees) | 3.00% | EAC(Fees) | 3.00% |
| Investment Profile | Moderately Aggressive (12.57%) | | Moderately Aggre | essive (12.57%) |